

Wednesday, October 20

Time	Conference Activity	Location
10:00am	Registration Desk Opens	Lobby
11:30am-1:00pm	Executive Advisory Board Luncheon	Shor Restaurant
8:00am-1:00pm	Plant Tours (Optional)	
2:00pm-3:30pm	<b>Member &amp; Supplier Benchmarking Sessions</b>	
		S103a S103d
	2-2:45pm	Sales Skills for Purchasing Professionals New Technology Delivering Results in Supply Chain
	2:45-3:30pm	Forecasting and Inventory Planning Working Successfully with Different Personality Types
2:00pm	Booth Space Open for Supplier Set Up	S100
4:00pm-5:00pm	<b>Member &amp; Supplier First Time Attendees Meeting</b> All first time Conference attendees are required to attend this meeting	
5:00pm-5:30pm	<b>Supplier Meeting</b> All Supplier attendees are required to attend this meeting	
5:30pm-6:30pm	<b>Member &amp; Supplier Joint Meeting</b> All Supplier and Member attendees are required to attend this meeting <b>Keynote Speaker: Dr. Chris Kuehl, Director, Armada Corporate Intelligence</b>	S102
6:30pm-7:30pm	<b>Member Meeting</b> All Member attendees are required to attend this meeting	
6:45pm	Registration Desk moves to Reception Area	
7:30pm-9:30pm	<b>Welcome Reception*</b> - meet and greet your Member & Supplier friends <i>Heavy hors d'oeuvres served</i>	S103bc

Thursday, October 21

Time	Conference Activity	Location
6:00am-8:00am	General Breakfast	S103a
6:45am-8:15am	Member Breakfast: Purchasing Networking Session <b>Global Trends Impacting Manufacturing: An Economic Review</b> <b>Steve Romanelli, President/COO, Core Pip Products, Emilio Cadena, President, Grupo Prodensa, George Strom, Director of Sales, Intertek, Mus Chagal, President, kudoX, NA</b>	S102
6:45am-8:15am	Supplier Breakfast: <b>Selling to Charlie – Selling to CEO's and Top Management</b> <b>Speaker: Sean Leahy, Vantage Group</b>	S103d
8:30am-10:00am	One-on-One Member/Supplier Meetings (Booth Meetings) – Please be prompt!	S100
8:30am-12:00pm	<b>Executive Summit</b>	S101b
10:00am-10:20am	Morning Break	
10:20am-12:05pm	One-on-One Member/Supplier Meetings (Booth Meetings) – Please be prompt!	S100
12:05pm-1:05pm	Lunch	S102
1:05pm-2:20pm	One-on-One Member/Supplier Meetings (Booth Meetings) – Please be prompt!	S100
1:05pm-3:00pm	<b>Executive Summit</b>	S101b
2:20pm-2:35pm	Afternoon Break	
2:35pm-3:35pm	One-on-One Member/Supplier Meetings (Booth Meetings) – Please be prompt!	S100
3:35pm-4:05pm	Supplier Bonus Time	
6:00pm-9:00pm	<b>Prime Advantage Awards Banquet*</b> (Wear your favorite Pro or College Football team jersey!) <b>*special prizes will be given at the Awards Banquet dinner, must be present to win!</b>	S102
9:00pm	<b>Post Awards Banquet Outing</b> (optional) <i>Join the PA staff at Chicago's downtown hot spot, prepaid drinks and lots of fun!</i>	Downtown Chicago

Friday, October 22

Time	Conference Activity	Location
6:00am-8:00am	General Breakfast	S103a
7:00am-8:15am	<b>Breakfast: Metals Outlook Session</b> <b>Speaker: Markus Moll, Managing Director &amp; Senior Analyst, Steel &amp; Metals Market Research GmbH</b>	S102
8:30am-10:00am	One-on-One Member/Supplier Meetings (Booth Meetings) – Please be prompt!	S100
8:30am-12:00pm	<b>Executive Summit</b>	S101a
10:00am-10:20am	Morning Break	
10:20am-12:05pm	One-on-One Member/Supplier Meetings (Booth Meetings) – Please be prompt!	S100
12:05pm-1:05pm	Lunch	S102
1:05pm-2:20pm	One-on-One Member/Supplier Meetings (Booth Meetings) – Please be prompt!	
2:20pm-2:35pm	Afternoon Break	
2:35pm-3:35pm	One-on-One Member/Supplier Meetings (Booth Meetings) – Please be prompt!	S100
3:35pm-4:05pm	Supplier Bonus Time	
4:30pm-5:15pm	<b>Conference Closing Ceremony – Rebate checks distributed and Member Rewards Raffle!</b>	S102
5:15pm	Supplier: booth break down	S100